# INTRODUCING

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## WHAT IS LINK?

LINK enables us to build your very own bespoke online ordering store, designed to provide you with your core range of products, the moment you need them.



### WHY HAVE WE DEVELOPED LINK?

Over the last two decades, we have built our foundation on progressing our industry through the development and application of effortless technology.

Not only was LINK the first of its kind in the industry, but it has remained a unique, accessible platform that has seen the continuous development of new functionality.

#### WHY CHOOSE LINK?

LINK makes ordering effortless. No more long ordering processes, no telephones, no over the top invoicing. Just you, your products, and an easy to use online store.



Your LINK system and all customer communications will be fully customised to your requirements and can even be dual branded for your clients.

Our dedicated Account Managers can use their industry expertise to help you come up with an imaginative core range of uniform and leisurewear.

Ensuring each item is within your brief and truly visualises your brand image, we'll also make sure your LINK site is user friendly, on brand, and only contains the functions you need.

Once you're happy with your personal range of items, we will upload each product to your bespoke designed online store.



#### EASY ORDERING 02

With all your uniform collated onto your online ordering system, you can order for all your staff, directly through your site.

The ability to add multiple accounts, means your staff can even order their own uniform! It couldn't be simpler.

We know uniforms can be expensive, that's why we can build in restrictions on what can be purchased by your staff.



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#### 03 EASY LOGISTICS

#### With onsite production and storage, you get to sit back and relax while we organise your orders.

LINK not only ties in directly with our on-site production and storage facility, but it can integrate with your warehousing systems too. This means that as soon as an order is approved, the automated system can immediately send through order details. Our production team can then source your items and personalise them to your requirements.

Once production is complete, your items head straight over to our warehouse facility, ready for delivery. But don't worry, we hate wastage, so we'll only send out the exact number of items you require, to any UK location, as and when you request them.

Until then, your items are safely stored with us.



#### **IN-HOUSE**

On-site, stateof-the-art, screen print, transfer print, and embroidery.

#### ADVANCED

20,000 sq ft warehouse space which connects to your LINK site.

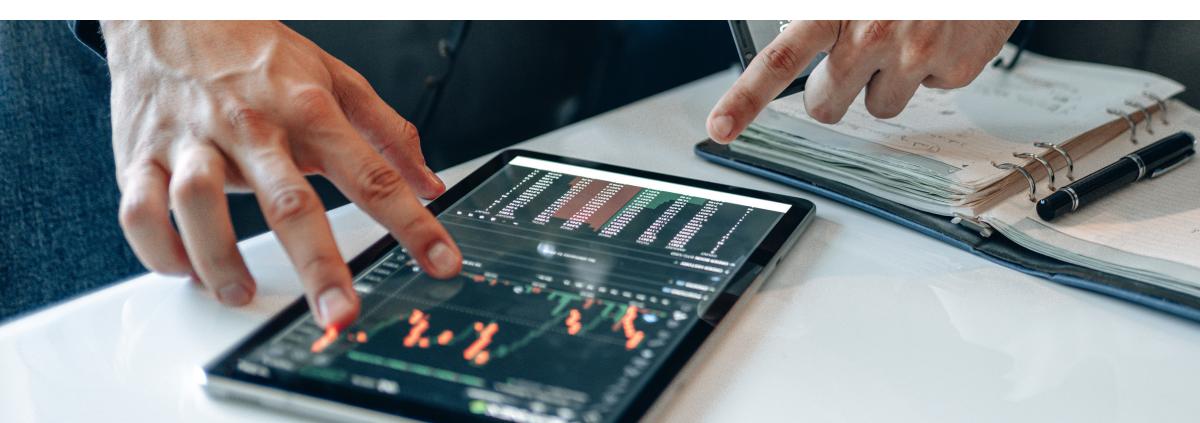
#### EFFICIENT

Next day delivery for UK locations and two-day delivery to mainland Europe.

#### CUTTING EDGE FORECASTING 04

The LINK forecasting tool analyses and 'learns' from your ordering trends, and indicates when to take action on short term spikes.

This provides you with accurate forecasts, ensures we maintain optimum stock levels, and recommends when the circumstances favour taking advantage of economies of scale.



#### 05 FULL REPORTING

Reporting is available at the touch of a button and can be set up to provide whatever management information you require.

For example:

- Stock levels and movements
- Re-orders
- Spend within any time-period
- Likely future spend based on unused allowances
- Allowance over-ride reasons
- Returned item reasons
- Delivery performance

Our dedicated Account Managers will also send monthly KPI reports.



#### Invoice

Dear Ms Current Name, I authorize myself to make follow VAT 19% Total Amount Payable

#### **EFFICIENT** 06 INVOICING

LINK invoices always match your purchase orders and it can integrate with your automated invoicing workflows.

You can also set certain users to be order approvers for specific user groups, so that you can keep an eye on what is being ordered and approve or decline orders as you wish.

# 07 SECURE & RELIABLE

LINK is hosted on Rackspace servers, which is Privacy Shield Certified and compliant with legislation relating to protection of data. It has also been Penetration Tested by specialists to ensure that our platform is protected and your data is safe.

Because it has been coded from the ground up with performance in mind, it can deal with very high traffic which minimises performance and speed issues. Plus, our developers are automatically alerted to all performance and are available around the clock to investigate and resolve any issues.



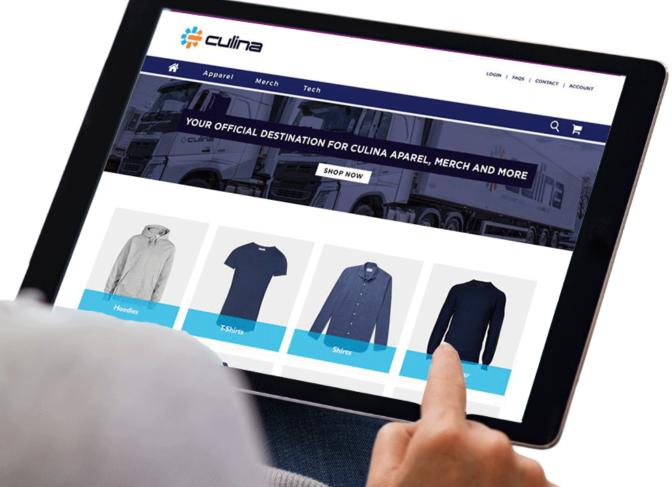
#### LINK INTEGRATIONS 08

LINK integrates with SAP, ARIBA, SAGE and many other store systems and ordering databases.

SAP Ariba

sage

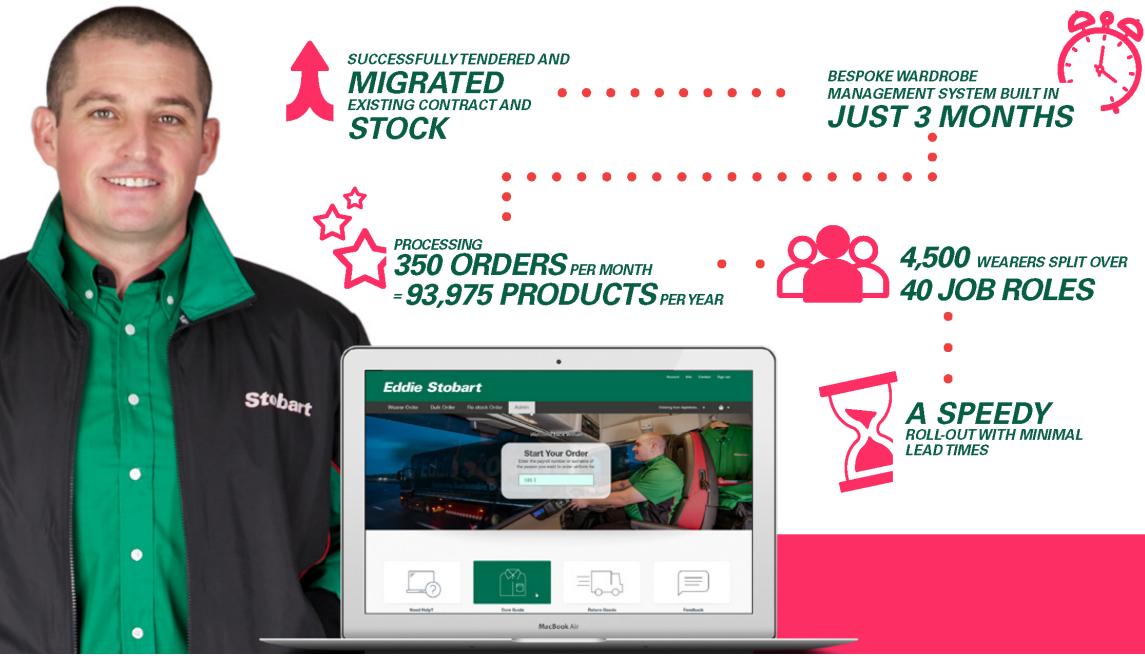
Our Web Project Co-ordinator will discuss your precise integration needs with you.



## CASE STUDIES

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#### THINK YOU COULD BENEFIT FROM LINK?

Your basic ordering and reporting system could be ready within 4-6 weeks of contract award, and we can then add the individual-level data for the wardrobe management enhancements.

We work to a documented and detailed project timeline and your web project Manager, Dave Lister, will be on hand throughout, to ensure every aspect is fine tuned to meet your requirements.

# THANKS

SALES@INFINITYINC.CO.UK 0113 3865 570

